



Application for Commercial Credit
 Watkins Nurseries, Inc.
 P.O. Box 159, Midlothian, VA 23114
 Phone: 804.379.8733 • Fax: 804.379.3275

<i>For Office Use Only</i>	
Received _____	Approved _____
By _____	Account # _____

BILL TO COMPANY:
 Name _____
 Street Address _____
 P.O. Box _____
 City _____ State _____ Zip _____
 County _____ Fed ID# _____
 Business Phone _____ Fax _____
 Alternate Phone _____
 Type of Business _____ Date Started _____
 E-Mail Address _____

Do You PREFER C.O.D SHIPMENTS? Yes No
Note: If you checked NO, Please furnish complete Trade References, where you have had an "Open Account" for over one year.

CAN YOU ACCEPT FREIGHT COLLECT? Yes No

TRADE REFERENCES: (PLEASE PROVIDE SUPPLIER'S COMPLETE ADDRESSES)
 — NO UTILITIES OR CREDIT CARD COMPANIES —

- Name _____ Acct.# _____
 Address _____
 City _____ State _____ Zip _____
 Phone _____ Fax _____
- Name _____ Acct.# _____
 Address _____
 City _____ State _____ Zip _____
 Phone _____ Fax _____
- Name _____ Acct.# _____
 Address _____
 City _____ State _____ Zip _____
 Phone _____ Fax _____

BANK REFERENCES:
 Bank Name _____
 Officer _____
 Address _____
 City _____ State _____ Zip _____
 Phone _____
 Account Number _____

SHIP TO: (IF DIFFERENT THAN BILL TO)
 Name _____
 Address _____
 City _____ State _____ Zip _____
 County _____
 Phone _____ Fax _____

PURCHASE ORDERS REQUIRED? Yes No
 ONE INVOICE PER PURCHASE ORDER? Yes No

PRINCIPAL OWNER OR MANAGER:
 Name _____
 Address _____
 City _____ State _____ Zip _____
 Phone _____
 Title _____ DL# _____
 Social Security Number _____
 Accounts Payable Manager _____

Organization Type:
 Proprietorship LLC Partnership Corporation

HAVE ANY OF THE FOLLOWING EVER DECLARED BANKRUPTCY?
 Company Yes No
 Owner Yes No
 Manager Yes No
 Guarantor Yes No

IS YOUR COMPANY LISTED IN THE TELEPHONE DIRECTORY? Yes No

TERMS:
 Open Account Terms are as stated on each invoice. Credit Card transactions, COD shipments and Cash with Order shipments do not qualify for Open Account Terms. Shipments are Freight On Board Shipping Point.

By signing below, an application is hereby made for an Open Account with Watkins Nurseries, Incorporated. The information provided herein will be relied upon as correct and will be kept in strict confidence by Watkins Nurseries' Credit Department.

By signing below, we accept the shown and authorize Watkins Nurseries, Incorporated to obtain information from the references provided.

For and in consideration of the sale of goods and the extension of credit, Watkins Nurseries, Incorporated and the Undersigned agree as follows:

- Applicant agrees that the terms and conditions of this agreement and all transactions hereunder shall be governed by the laws of the Commonwealth of Virginia.*
- Applicant agrees to pay Watkins Nurseries, Incorporated at its office in Midlothian, Virginia for all purchases according to the terms stated on each invoice.*
- A 2% Per Month Late Charge will be assessed on all Past Due Accounts unless limited by state usury laws. Minimum late charge is \$1.00.*
- A \$30.00 charge will be assessed on all NSF checks. NSF checks will be pursued for collection under the applicable statutes of the state.*
- Collection costs and expenses will be the buyer's responsibility. Said costs and expenses shall include, but are not limited to all reasonable attorney fees and court costs.*

An Incomplete Application will result in C.O.D. Shipments

AUTHORIZED SIGNATURE REQUIRED _____ Title _____ Date _____
 (Owner, Partner, Corp. Officer)

Once signed and accepted by Watkins Nurseries, Incorporated; this document becomes a legal contract according to the stated terms